

National Philanthropy Day[®]

CHANGE THE WORLD



WITH A GIVING HEART

**Wednesday,
November 6, 2013**

**The Westin St. Francis Hotel
Grand Ballroom
San Francisco, California**



Save the date for NPD 2014

**November 4
The Westin St. Francis**

Nominate Honorees

February 3 - May 2, 2014

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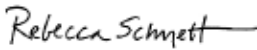
Welcome

Dear Friends of Philanthropy,

Welcome to the Golden Gate Chapter of the Association of Fundraising Professionals' 27th celebration of National Philanthropy Day. It is an honor to share with you this tribute to the philanthropists and fundraisers who are changing the world.

We extend our heartfelt appreciation to this year's honorees for seeing the value and potential of our communities' collective endeavors. These individuals and organizations have invested their time, intellect, energy, and resources into the Bay Area and their dedication makes our community a better place to live and work for everyone. We are pleased to shine a light on their amazing stories and passion. Thank you for being here to celebrate with us.

Warm regards,



Rebecca Schuett
Co-Chair, National Philanthropy Day 2013
California Academy of Sciences



Gwen Sobolewski
Co-Chair, National Philanthropy Day 2013
Golden Gate National Parks Conservancy

EVENT COMMITTEE

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CO-CHAIR
California Academy of Sciences

Gwen Sobolewski

CO-CHAIR
Golden Gate National Parks Conservancy

Y'Anad Burrell

NPD MARKETING CHAIR
Glass House Communications

David Madson, ACFRE

NPD PHILANTHROPY FORUM CHAIR
CPMC Foundation

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*Pacific Gas & Electric
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*University of California,
San Francisco*

Tim Rodriguera, CFRE

*The Salvation Army -
Golden State Division*

Wendy Rothenberg

Jewish Vocational Service

Villy Wang

BAYCAT

Tim Whalen

San Francisco Symphony

Lori Yamaguchi

*Kristi Yamaguchi's
Always Dream Foundation*

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Brandy Vause

Bay Area Discovery Museum

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Theresa Nelson & Associates

Naomi Sultana Young

The Story of Stuff Project

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*Willner Prospect Research
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Trudy Zimmerman

Prospect Researcher

Renel Brooks-Moon

Renel is the official voice of the San Francisco Giants at AT&T Park and host of "G Mag," a behind-the-scenes look at the Giants. She has been hosting the morning show on 98.1 KISS-FM since 1997.



Dr. Renel Brooks-Moon is known and recognized for her illustrious career in radio, especially as the current public address announcer for the San Francisco Giants. In fact, Renel's work in the booth has been recognized by the Major League Baseball Hall of Fame as the first female announcer of a championship game in any professional sport.

Renel made history in July 2007, when she became the first woman ever to publicly announce Major League Baseball's annual All-Star Game, hosted by the Giants at AT&T Park. She re-wrote history yet again, in 2010, when she became the first woman to publicly announce an MLB World Series Championship, and earned a World Series ring in the process.

She earned another ring following the 2012 World Series Championship and joined the team on their visit to the White House to be congratulated by the President of the United States. March 18th, 2005, was proclaimed "Renel Brooks-Moon Day" in San Francisco by Mayor Gavin Newsom, who honored Renel for her 20 years as a Bay Area media personality and her community activism.

Renel has received numerous awards and proclamations and, in 2008, Renel was inducted into the Bay Area Radio Hall of Fame. Renel is a founding member of Friends of Faith, Inc., a nonprofit organization dedicated to providing assistance to underserved and uninsured Bay Area breast cancer patients. Renel also has served on the board of the San Francisco Giants Community Fund.

In 2006, Renel was enrolled as a lifetime member of the Little Sisters of the Poor Auxiliary. She serves on the advisory board of the Oakland Interfaith Gospel Choir and is a supporter of Glide Memorial Methodist Church and the Glide Foundation.

SCHEDULE OF EVENTS

10 am – 11:15 am

Philanthropy Forum

Partners in Success: Board/Campaign Chairs,
Chief Development Officers and CEOs

11 am – 12 pm

Welcome Reception

12 pm – 1:30 pm

Awards Luncheon & Program

Welcome

Renel Brooks-Moon, Master of Ceremonies

Opening Remarks

*Mary M. Schmidt, AFP Chapter President &
Elizabeth Seja Min, AFP Chapter Executive Director*

*Rebecca Schuett & Gwen Sobolewski
National Philanthropy Day Co-Chairs*

In Tribute Presentation

Ashokan Farewell performed by Mark Jordan

12:30 pm

Awards Presentation

Lifetime Achievement in Philanthropy

Barbara & Gerson Bakar

PRESENTED BY PHYLLIS COOK, PLC PHILANTHROPIC SERVICES

Outstanding Corporate Grantmaker

Macy's

Accepting for Macy's is Joy Deinla, Regional Cause Marketing Manager

PRESENTED BY JANICE MIRIKITANI, FOUNDING PRESIDENT AND CO-FOUNDER, GLIDE

SCHEDULE OF EVENTS

Outstanding Philanthropist

Robert D. Haas

PRESENTED BY CHANCELLOR-EMERITUS ROBERT BIRGENEAU, UNIVERSITY OF CALIFORNIA, BERKELEY

Vineyards Award

Brothers on the Rise

Accepting for Brothers on the Rise is Jon Gilgoff, Executive Director

PRESENTED BY KARINA MORENO, SENIOR ASSOCIATE, PROGRAMS, TIPPING POINT COMMUNITY

Hank Rosso Outstanding Fundraising Professional

Patricia Stirling

PRESENTED BY PAMELA COOK, PRINCIPAL OF PAMELA COOK DEVELOPMENT SEARCH

Spirit of Philanthropy Awards

Table Honorees

Outstanding Foundation or Community Grantmaker

S. D. Bechtel, Jr. Foundation

Accepting for the S. D. Bechtel, Jr. Foundation is Lauren B. Dachs, President

PRESENTED BY ASHLEY BOREN, EXECUTIVE DIRECTOR OF SUSTAINABLE CONSERVATION AND CHARLES M. COLLINS, PRESIDENT AND CEO OF THE YMCA OF SAN FRANCISCO

Outstanding Foundation Professional

Mario P. Diaz

PRESENTED BY MRS. WALTER S. NEWMAN, ELLEN NEWMAN ASSOCIATES

Outstanding Fundraising Volunteer

Nancy Hellman Bechtle

PRESENTED BY JOHN D. GOLDMAN, IMMEDIATE PAST PRESIDENT OF THE SAN FRANCISCO SYMPHONY

Outstanding Youth in Philanthropy

Giovanni Garcia

PRESENTED BY FABIOLA KRAMSKY GASCON, NEWS ANCHOR, UNIVISION SAN FRANCISCO

SUSTAINING SPONSORS

Barbara & Gerson Bakar



COMMUNITY PARTNERS



evelyn & walter
HAAS JR. fund



PARKS FOR ALL FOREVER™



**LEVI STRAUSS
FOUNDATION**



COMMUNITY SUPPORTERS



TABLE SPONSORS

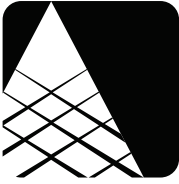
10,000 Degrees
Alameda Health System Foundation
Arriba Juntos/The Mexican Museum
Asian Art Museum
Bay Area Discovery Museum
Bay Area Gardeners Foundation
BAYCAT
Brakeley Briscoe Inc.
Calvary Presbyterian Church
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Caridad Partners
Cheryl Clarke & Susan Fox, Fundraising Consultants
Children's Hospital & Research Center Oakland
CMConnolly
CPMC Foundation
CuriOdyssey

Dominican University of California
FireHorse Consulting
Friends of Michael Petrini in Honor of Michael Petrini
Friends of San Francisco Public Library
George Mark Children's House
GLIDE
Helen & Chuck Schwab in Honor of Nancy Hellman Bechtle
Herman/Leonard in Honor of Barbara & Gerson Bakar
Jewish Home of San Francisco
KQED
Macy's
Michael Petrini Family & Friends in Honor of Michael Petrini

National AIDS Memorial Grove & Richmond/Ermet AIDS Foundation
NatureBridge
Netzel Grigsby Associates, Inc.
Oakland Museum of California
Oakland Zoo
Presidio Trust
Rebecca Schuett & Craig Benson
San Francisco General Hospital Foundation
San Francisco Opera
San Francisco Suicide Prevention
Sustainable Conservation
That Man May See
Theresa Nelson & Associates
The Trust for Public Land
The Walt Disney Family Museum
United Way of the Bay Area
YMCA of San Francisco

EVENT PARTNERS





BAYCAT

EDUCATE • EMPLOY • ENTERTAIN

Congratulations to all of this year's NPD awardees. It has been an honor to tell the story of your generous and ongoing work in our communities.

BAYCAT is a nonprofit social enterprise that educates, empowers and employs underserved youth in the digital media arts. The videos from today are just a small example of the kind of professional media services we provide. Hire us!

Learn more or get a quote at BAYCAT.ORG

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Annual Reports
Web Design
Motion Graphics
Environmental Graphics
...and more!



Honorees



Each year the Association of Fundraising Professionals Golden Gate Chapter marks one day to celebrate the spirit of giving by recognizing exemplars in philanthropy and social change. Awards are presented to individuals and institutions whose giving to the community inspires all of us. They are nominated by the community and selected by a committee of volunteers who are leaders in the world of philanthropy. We are pleased to honor the following 2013 award recipients.

LIFETIME ACHIEVEMENT IN PHILANTHROPY

The Lifetime Achievement in Philanthropy Award honors an individual or family with a proven lifetime record of exceptional generosity who, through direct financial support, demonstrates outstanding civic and charitable responsibility and whose generosity encourages others to take philanthropic leadership roles in the community.

Barbara & Gerson Bakar



Barbara and Gerson Bakar are leading philanthropists who have generously given back to the community, assisting those in need and enriching the Bay Area's educational, cultural and scientific offerings.

Among his many outstanding contributions, Gerson is one of three major donors who helped make the San Francisco Jewish Community Center Building on California Street a reality. Gerson and Barbara are major supporters of the Jewish Community Federation, and Gerson has served as the chair of the Federation's Endowment Development Committee. In the arts community, Gerson's influential leadership on the building committee of the San Francisco Museum of Modern Art helped make the new structure a reality.

The Bakars are tremendous supporters of education: at UCSF, Barbara chaired the UCSF Foundation Board and Gerson helped form the BALSAs group that obtained the land and developed plans for the Mission Bay Campus; the Bakars are donors of the UCSF Bakar Fitness Center at Mission Bay; and they are major supporters of the new Cancer Hospital.

Their generosity extends to UC Berkeley where they are major supporters of the Fisher Center for Real Estate and Urban Economics at Berkeley's Haas School of Business, and the Bakar Fellows, which provides research funds for untenured faculty members.

Gerson was a founding member and supporter of BRIDGE, which provides low income housing in the Bay Area. Barbara has created funds and administers a nonprofit called Achieve, a year-round, four-year high school scholarship and enrichment program for underserved youth.

The Outstanding Corporate Grantmaker Award recognizes a corporation or its foundation that displays an outstanding commitment to philanthropy not only through its financial support but also by encouraging and motivating others to take leadership roles in philanthropy and community involvement activities.

Macy's

To its many business and corporate partners,

Macy's stands apart as a prime example of innovation and creativity in corporate work with nonprofit social service organizations and the community at-large. Macy's has demonstrated a belief in positive social change and an unceasing effort on behalf of underserved communities that is truly admirable. In San Francisco, for example, Macy's has funded a wealth of programs at GLIDE, including Daily Free Meals, Health Services, the Women's Center, and the annual Holiday Celebration event. Macy's shows its ongoing commitment to the fight against HIV/AIDS through "Passport Presents Glamorama," and Glam Pass, which together have raised more than \$30 million for nonprofits, helping fund education, research and patient care.



In 2012, Macy's contributed more than \$26 million to nearly 4,500 nonprofit community organizations nationwide, while also participating in many community events and activities. The majority of gifts were directed to core focus areas such as arts and culture, education, the environment, HIV/AIDS awareness and research, and women's issues, particularly women's health and domestic violence. Macy's also contributed more than \$4 million to charities across the country as a dollar-for-dollar match of associates' personal charitable contributions. Other key gifts made in 2012 include a \$1 million contribution to the American Red Cross for relief aid in response to Hurricane Sandy, and a grant of more than \$1.5 million to Make-a-Wish.

Macy's has strived to create stronger, more vibrant communities, and the company invites its customers to join its efforts to give back to the community. In 2012 Macy's customers and associates together contributed more than \$30 million to nonprofits through cause marketing programs.

The Outstanding Philanthropist Award is presented to an individual or family with a record of exceptional generosity who, through direct financial support, has demonstrated outstanding civic and charitable responsibility, and who encourages others to take philanthropic leading roles in their communities.

Robert D. Haas

Levi Strauss & Company



In addition to serving as Chief Executive Officer of Levi Strauss & Co., Robert D. “Bob” Haas, has devoted his professional and personal life to promoting opportunity and social justice for all. For his involvement in launching Project Change, a grass-roots program designed to combat institutional racism in several U.S. communities, he received the inaugural Ron Brown Award for Corporate Leadership in 1998 from President Clinton.

Under Bob’s leadership in the early 1980s, Levi Strauss & Co. pioneered HIV/AIDS awareness and education policies. These have been widely adopted by corporations and other institutions. During Bob’s twenty year tenure as a trustee of the Evelyn and Walter Haas, Jr. Fund, the Fund became one of the first foundations to support the freedom to marry for gay and lesbian couples. He has been a champion of the Fund’s efforts to advance federal immigration reform, and has promoted the cause of DREAMers, young undocumented immigrants who were brought to the United States as children.

He actively supported the Haas, Jr. Fund’s support for the University of California, Berkeley’s commitment to promoting equity, inclusion and diversity in research, teaching and campus culture. Bob is an honorary director of the San Francisco AIDS Foundation, and has served as trustee of the Brookings Institution and the Ford Foundation.

The Vineyards Award celebrates an organization having less than \$500,000 in private support but which is nonetheless effectively addressing serious community problems. This is a visionary group that, through passionate staff commitment and the innovative use of volunteers and/or community partnerships, is an inspirational model for other nonprofits, philanthropic organizations and individuals.

Brothers on the Rise

Brothers on the Rise (BOTR) is a small and emerging nonprofit launched in May 2008 with the purpose of empowering boys and young men of color to achieve individual success, develop healthy relationships, and contribute to a more just and equitable society. With its innovative and visionary spirit, along with strong partnerships, BOTR has evolved from a direct service youth organization to one that also empowers adult allies through training and technical assistance.



With a proven cascading mentoring model—integrating its Brothers, UNITE! and Lift a Brother Up literacy, life skills, and career development programs—BOTR guides male youth along a pipeline to academic, personal, and professional success within health and human service careers. Delivered locally by BOTR staff at public schools and park sites in Oakland, these models have now also been adapted by partner institutions utilizing our curricula in Oakland, San Francisco and San Pablo. At the Alameda County level, BOTR has also partnered with the Office of Urban Male Health to assist the behavioral health care system to be more responsive to the needs of African American male youth.

At a regional level, BOTR facilitates a 3 day training institute and 1 year learning community for Bay Area educators, counselors, mentors and advocates. On a national level, BOTR's model has been adapted for college men of color at Iowa State University, and the organization has partnered with San Francisco State University to research and publish on best practices in our field. BOTR is proud to have empowered hundreds of male youth over five years of operations, and now to generously share best practices so thousands more can be impacted and much needed systems change will occur.

HANK ROSSO OUTSTANDING FUNDRAISING PROFESSIONAL

The Hank Rosso Outstanding Fundraising Professional Award honors an individual fundraising professional who practices his or her profession in an exemplary manner.

Patricia L. Stirling

Cardaronella Stirling Associates



Patricia L. Stirling is well known and respected in the fundraising profession for her broad knowledge and experience in capital campaigns and has earned a reputation as a highly regarded strategist, teacher and lecturer on creating campaign plans and infrastructures that help insure an institution's success. She has served as a leader in bringing together people in new ways to advance philanthropy. She is cited, again and again, for believing in her volunteers and knowing how to coach them with confidence and action with the result

that the community as a whole is better trained and better able to serve the causes they may support.

Nearly 15 years ago, Patricia was an early member of the newly formed Association of Philanthropic Counsel (APC), an international network of consulting firms that is committed to assuring that nonprofit organizations can engage experienced and qualified counsel by providing skill development and educational forums that bring together nonprofit consultants, academic scholars, business leaders, and other philanthropic thought leaders. Patricia was a founding partner of an international fundraising consulting firm, interNAC, which provided strategic approaches and strong results to organizations, including the first-ever private science and engineering higher education research institution in Pakistan, a health care program in Nigeria, and innovations to a pioneering nonprofit pharmaceutical company, addressing neglected diseases worldwide. She was a co-founder of Caridad Partners, a women's giving circle that has provided significant financial support to international programs assisting women and children. Patricia has served as vice president of the board of the Association of Fundraising Professionals—Golden Gate Chapter, vice chair of the Committee for Women and Minorities of CASE, and on the board of the Association of Philanthropic Counsel.

OUTSTANDING FOUNDATION OR COMMUNITY GRANTMAKER

The Outstanding Foundation or Community Grantmaker Award recognizes a private or community foundation or community grantmaking organization that provides financial support, inspiration, encouragement and motivation to nonprofits and grantmakers alike, as well as develops innovative approaches to philanthropy.

S. D. Bechtel, Jr. Foundation

The S. D. Bechtel, Jr. Foundation is dedicated to the ambitious mission of increasing the number of well-educated children and youth with strong values and a commitment to an ethic of civic responsibility; and also to advancing the management, stewardship and conservation of California's water and land resources.



Given the decision by the Board to sunset by 2020, the Foundation is committed to leaving its grantees stronger to carry on this important work. The Foundation's grantmaking and field building with statewide partners has been admirable. It has donated over \$2 million to the YMCA of San Francisco's youth programs as well as funding for sorely needed capital projects that support those programs. By helping to transform what was once a small, dilapidated closed private school into the new iconic Bayview Hunters Point YMCA, the branch is now a state-of-the-art community center and a model for others to emulate.

The S. D. Bechtel, Jr. Foundation has been a significant supporter of the Boy Scouts of America, providing the lead gift for the new National Summit in West Virginia, opening just in time for the National Jamboree in July. It provided seed funding for the California Water Foundation headed by Lester Snow to address the state's complex water management challenges. It also seeded the Migratory Bird Partnership in California, a collaboration between The Nature Conservancy, Audubon and Point Blue Conservation Science to provide the science and habitat for migratory waterfowl.

Just this year, the Foundation launched Math in Common to support implementation of the new Common Core State Standards in Math to seven school districts throughout California. Most recently, the Foundation presented the largest single gift to our National Parks—\$25 million to connect the main post of the Presidio with Crissy Field, and to expand youth programming.

OUTSTANDING FOUNDATION PROFESSIONAL

The Outstanding Foundation Professional Award honors a foundation professional who individually initiates or supports creative nonprofit efforts and who works to develop philanthropic partnerships with organizations and communities. This will be a professional whose individual contributions to non-profit/foundation philanthropic teamwork is exceptionally effective or unique.

Mario P. Diaz Wells Fargo Foundation



From his position at Wells Fargo to his personal commitment to a diversity of local nonprofits, Mario's commitment, compassion and generosity have made a tremendous impact on the Greater Bay Area Community. Of his many causes, he serves on the California Mexican American Veterans Memorial Beautification and Enhancement committee and on the board of the Bay Area Gardeners Foundation.

Mario is Past Chair of the board of trustees of The Mexican Museum where he was instrumental in the re-opening of the Mexican Museum at Fort Mason Center and is still committed to its capital campaign to move to its future home in the culturally vibrant Yerba Buena Arts District. Mario continues to serve on the Advisory Committee for Meals of Marin, The Richmond Ermet AIDS Foundation, San Francisco Silent Film Festival and the Latino Culinary Academy at Mission Language and Vocational School. He has served on the boards of Northern California Grantmakers, UCSF Health AIDS Project, Project Open Hand, Latino Community Foundation, Arriba Juntos and National AIDS Memorial Grove.

Mario's incredible commitment and passion to local organizations has been honored by ARIS Project of San Jose with its Norman Robinson Community Service Award, Mission Language and Vocational School with its Community Development Award; Jon Sims Center for the Arts with its Community Collaboration Award and most recently by Latinas Contra Cancer with their Gracia Award. An example of his stewardship is represented over the past four years to ensure that the California Academy of Sciences' Careers in Science High School Internship Program receives \$100,000 annually in support.

OUTSTANDING FUNDRAISING VOLUNTEER

The Outstanding Fundraising Volunteer Award is presented to an individual who has demonstrated exceptional leadership skills in coordinating and inspiring groups of volunteers of multiple nonprofit organizations for fundraising projects that benefit charitable institutions, and that show a commitment to the advancement of philanthropy.

Nancy Hellman Bechtle

Nancy Hellman Bechtle has been a significant presence in the San Francisco philanthropic community for over three decades, leading major funding initiatives that have raised tens of millions of dollars. As president of the San Francisco Symphony from 1987-2001, Nancy led a campaign to raise \$13 million for the acoustic renovation of Davies Symphony Hall, and a second campaign to raise \$50 million for the Symphony's endowment.



She also was instrumental in strengthening the Symphony's annual fundraising efforts by creating the Maestro's Circle and Baton Society, two major donor giving programs that today generate over \$7 million annually in support of the Symphony's annual fund. These fundraising achievements paralleled a period of tremendous artistic growth for the Symphony, transforming it from a great regional orchestra to an internationally renowned symphony. Nancy also co-chaired the 100th anniversary of the San Francisco Symphony in 2011.

In 2008, Nancy was appointed a director of the Presidio Trust and currently serves as its Chairman. She also serves as a director of the National Parks Foundation and was its vice chairman from 2005-2008. Her involvement with the Golden Gate National Parks Conservancy has included serving on the campaign committee that raised over \$50 million from 2007-2011, and co-chairing and raising \$5.5 million for the Golden Gate Bridge 75th Celebration.

Nancy and Ellen Newman co-founded San Francisco General Hospital Foundation's Hearts in San Francisco and subsequent Heroes and Hearts event. Nancy has served on numerous commissions and boards, including the League of American Orchestras, the California Arts Council, the Sugar Bowl Corporation, and the Charles Schwab Corporation.

The Outstanding Youth in Philanthropy Award recognizes service by an individual or group of young people, ages 5 to 17, who demonstrate outstanding commitment to the community through direct financial support, development of charitable programs, volunteering and leadership in philanthropy. Nominees must be 5 to 17 years old at the time they are nominated.

Giovanni “Gio” Garcia



Giovanni “Gio” Garcia, age 14, has demonstrated a remarkable versatility in the ways he has grown at his neighborhood YMCA, in fitness programs and after-school programs for middle schoolers, and in moving from a quiet participant to a visionary leader and fundraiser. Since Gio first started coming to the after-school programs at the Shih Yu Lang Central YMCA in the Tenderloin, he transitioned from an introverted young man with failing grades, in 2010, to a budding entrepreneur with high grades and superb speaking skills.

At his young age, he knew that boxing was something that he and his peers enjoyed, and the youth boxing program proved to be transformational for him. When he heard the program might be cut, he took matters into his own hands to raise the funds to save the program. Gio reached out to other Y members and community leaders to keep the program afloat. He led his friends at the Y to write, apply for, and receive funding from the City of San Francisco to reinstate and preserve the program.

Professional fundraisers know this is how to sustain programs, but Gio knew this on his own, from the start. His leadership and fundraising skills were just the one-two punch this important program in a struggling community needed for another stay in the ring. Gio now leads this successful boxing program with its very strong following.

Spirit of Philanthropy



***Congratulations to our many Spirit of Philanthropy
Award recipients who are being honored today!***



HONOREE
Bruce Bauer

SPONSOR
Alameda Health System Foundation

Bruce Bauer has served on Alameda Health System Foundation's

Board of Directors since 1996 and on the Foundation's Golf Classic Planning Committee since its inception in 1995. Guided by his life-long motto, "It is far better to give than to receive," Bruce provides his time, talent and treasure to further the work of the Foundation as it partners with Alameda Health System to achieve its mission of "Caring, Healing, Teaching, Serving All." With deep gratitude, we honor Bruce today.



HONOREE
Linda Boessenecker

SPONSOR
Netzel Grigsby Associates, Inc.

Linda Boessenecker has served as the CEO of Girls Incorporated

of Alameda County since 2007. Her commitment to excellence in nonprofit administration inspires staff and volunteer leadership to keep Girls, Inc., a place where all girls can be strong, smart and bold through life-changing programs and experiences that help girls navigate gender, economic and social barriers.



HONOREE
Melissa Breach

SPONSOR
Leadership Search Partners

Melissa Breach is executive director of the League of Women Voters of California and

the League of Women Voters of California Education Fund. Before joining the League, Melissa was director of programs at the Center for Volunteer and Nonprofit Leadership of Marin where she designed and led the acclaimed Emerging Leaders Program and developed the Rethinking Convention Wisdom and Conspiring for the Common Good conferences. In addition, she is an experienced organizational development consultant focused on governance, organizational sustainability, and change management.



HONOREE
Children's Hospital Branches

SPONSOR
Children's Hospital and Research Center Foundation

The Children's Hospital Branches is a network of volunteer auxiliaries that has been an integral part of the Children's family since the hospital's founding in 1912. Over the last century, members have raised millions of dollars to both seed new initiatives and support ongoing efforts, impacting virtually every department and division at the hospital. We are truly grateful for the Branches' ongoing service to the young patients and families in our community and beyond.



HONOREE
Joan Davis

SPONSOR
Jewish Home of San Francisco

Joan has made her mark on the Jewish world—serving on the Jewish Home Board and Jewish

Home and Senior Living Foundation, United Jewish Communities National Women’s board, and chair of the Maimonides Committee. She also has chaired the women’s campaign in Las Vegas. Joan is involved with the National Holocaust Museum, Hillel, Mark Twain Library, and American Joint Distribution Committee. We proudly honor Joan for her extraordinary leadership and commitment to our community.



HONOREE
John de Benedetti

SPONSOR
That Man May See

Board member of That Man May See, John de Benedetti provides leadership

to save and restore sight. His family established a corneal fund for vision research at UCSF, Department of Ophthalmology. John is president and CEO of the California Center for Sleep Disorders. He is a graduate of Stanford and holds a master’s degree in business from Northwestern. “I know firsthand how breakthrough research and expert care can change people’s lives,” says John. “The UCSF team inspires my family to generate awareness and support for this innovative work.”



HONOREE
Sue and Jay Dunton

SPONSOR
George Mark Children’s House

Sue and Jay Dunton embody the Spirit of Philanthropy, be it their generous financial support, one of Sue’s beautiful handmade quilts, or simply when they drop by to say hello. As Sue states: “We don’t have kids, so it seems ironic that we’ve chosen to spend our time supporting an organization that is all about kids and families. But George Mark is such an incredible place, and the staff is so amazing! We try to support the House in every way we can.”



HONOREE
Lance Fox

SPONSOR
United Way of the Bay Area

A financial services veteran, Lance Fox has served as executive vice president and

senior regional manager for Wells Fargo’s The Private Bank in the San Francisco, Marin and East Bay markets, since 2007. He oversees the investment management and trust, brokerage and private banking team of 220 professionals who serve more than 30,000 Wells Fargo clients. Combined, these clients account for \$6 billion in assets under management, approximately \$1 billion in loans outstanding, and more than \$2.7 billion in deposits.



HONOREE
Troy French

SPONSOR
Wells Fargo

Troy French is a senior vice president of foreign exchange sales with Wells Fargo Bank NA.

Troy is responsible for managing the foreign exchange business of Wells Fargo's corporate relationships in Silicon Valley. He helps companies design and execute customized risk management strategies. He is co-president of the Bay Area Wells Fargo volunteer chapter, representing nearly 10,000 team members in their home office location, and also serves on the executive board of directors for The First Tee of the Tri-Valley.



HONOREE
Janice Jackovic

SPONSOR
The Walt Disney Family Museum

Janice Jackovic began volunteering for The Walt Disney Family

Museum soon after it opened. A fan from her first visit, she is committed to the museum's success and to helping visitors enjoy the museum. She loves volunteering in our Open Studio, seeing parents have just as much fun as their kids with the hands on activities. Of her volunteering, Jan says, "It's been a wonderful ride and I hope it continues for years to come."



HONOREE
Reverend Glenda Hope

SPONSOR
Calvary Presbyterian Church

Reverend Glenda Hope is a Presbyterian Church (USA)

minister in San Francisco where she founded San Francisco Network Ministries, a charity serving the Tenderloin district, over 40 years ago. Rev. Hope has performed over 1,000 memorials for Tenderloin residents and homeless people, but it was the five services in three months for murdered prostituted women which led to opening SafeHouse. SafeHouse provides psychotherapy, substance abuse treatment, and more over 18 months of residential treatment.



HONOREE
Sanjay Jain

SPONSOR
Bay Area Discovery Museum

The Bay Area Discovery Museum is proud to honor Sanjay Jain, a

managing director at J.P. Morgan. Sanjay joined the Board in 2007, has served on the Executive Committee for four years, and is currently in his second year as Board Chair. Sanjay is deeply committed to the Museum and our mission and his support enables the Museum to offer high quality educational opportunities to children and families throughout the Bay Area. Thank you, Sanjay!



HONOREE
Katy Johnson

SPONSOR
Wells Fargo

Katy Johnson is Wells Fargo's community development officer, serving the City and County of

San Francisco. She is responsible for building and strengthening Wells Fargo's relationship with low-to-moderate income communities by collaborating with nonprofits, community leaders, and government officials. Katy focuses on small businesses, workforce development, affordable housing, and financial literacy. She is actively involved in the community and serves on the board of directors of Working Solutions' Microloan Committee, and several other boards.



HONOREE
Steve Kane

SPONSOR
Oakland Zoo

Steve Kane joined the Board of Trustees of the Oakland Zoo in 2009. Quickly, Steve emerged as a thought leader

who helped the Zoo navigate through the recession. In 2011, Steve became chair where his spirit, energy, optimism and dedication inspire everyone he meets. Steve and his wife, Jackie, are funding the Zoo's Condor Rehabilitation program and the Condor exhibit in the Zoo's next significant creation, the "California Trail," highlighting its mission of conservation and education.



HONOREE
Koret Foundation

SPONSOR
A.C.T. (American Conservatory Theater)

Based in San Francisco, the Koret Foundation supports organizations that promote a vibrant and distinctive Bay Area region. Koret focuses its giving in two major areas: building connectivity and identity within the Jewish community, and strengthening Bay Area anchor institutions. Since its founding in 1979, Koret has invested nearly \$500 million to contribute to a higher quality of civic and Jewish community life.



HONOREE
Eunice L. Kurtz

SPONSOR
Rebecca Schuett and Craig Benson

We are proud to honor Eunice Kurtz, whose generous nature embodies

the spirit of philanthropy. Mrs. Kurtz has volunteered with numerous organizations over the years including the Women's Club of Fernandina Beach which raises funds for education and people in need, for annual college scholarships, the Salvation Army-Hope House, Special Olympics, Toys for Tots, and many others. Mrs. Kurtz is a beloved inspiration to her four children, 12 grandchildren, and three great-grandchildren.



HONOREE
Fred Levin

SPONSOR
**Asian Art
Museum**

We are very pleased to honor Fred Levin for his extraordinary leadership and

generous commitment to the Asian Art Museum. Fred has been an integral member of the board of trustees of the Asian Art Museum Foundation since 2003 and serves on its Executive Committee, Committee on Trustees, Exhibition Committee, and is chair of the Development Committee. He was appointed to the Asian Art Museum Commission in 2009.



HONOREE
Marines' Memorial Association

SPONSOR
**NCIRE - The Veterans Health
Research Institute**

The Marines' Memorial Association, a nonprofit veterans organization, provides a living memorial to all veterans who serve honorably, remembering and honoring the service and sacrifices of those who have gone before, educating the public about those sacrifices, and providing services to those who continue to serve. NCIRE - The Veterans Health Research Institute is proud to honor the Marines' Memorial Association and its president and chief executive officer, Major General J. Michael Myatt, USMC (Ret.).



HONOREE
**Oakland Museum of California
(OMCA) Board Leaders**

SPONSOR
Oakland Museum

The Oakland Museum of California honors the board leaders who have guided the institution through a recent organizational and physical transformation in order to create a 21st century museum serving as a partner in a thriving community and a statewide leader: Myron D. Moye, chair, 2013-present; M. Quinn Delaney, chair, 2011-2013; Lance A. Gyorfi, chair, 2009-2011; Christopher M. McLain, chair, 2008-2009; Sheryl L. Wong, chair, 2006-2008.



HONOREE
Sandy Otellini

SPONSOR
Exploratorium

Sandy Otellini has served on the Exploratorium Board of Directors for 10 years and currently is its vice-

chair. She is a tireless leader, a passionate advocate, and a generous supporter. She has chaired the museum's annual dinner for more than seven years, and orchestrated a wonderful Opening Gala that surpassed its fundraising goal by \$1M. In addition to her leadership at the Exploratorium, she is co-founder and board chair of the Parents Education Network.



HONOREE
Saul Peña
SPONSOR
10,000 Degrees

Saul Peña has served as a member of the 10,000 Degrees Board for the past 10 years and is

our first alumnus to serve as board chair. At Scholarship Night 2013, our annual gala benefit, he was honored with our Pay It Forward Award, recognizing his leadership, generosity and service to 10,000 Degrees. Saul Peña received his BA in economics from the University of San Francisco. He is currently vice president and partner at Dodge & Cox Investment Managers in San Francisco.



HONOREE
Michael Petrini
SPONSOR
Family and Friends of Michael Petrini

Family, friends and colleagues honor the distinguished career of Michael

A. Petrini. In 1980, Michael was named assistant principal for development at Bishop O'Dowd High School, where he returned in 2007 to lead the \$9.2-million Renaissance Campaign. Michael's inspiring leadership also greatly benefitted Holy Names College and Children's Hospital Foundation, where he served as its founding president and CEO, from 1998-2006. During his tenure, more than \$140 million was raised for the hospital.



HONOREE
Connie Cox Price
SPONSOR
KQED

Connie Cox Price has been an invaluable asset to KQED for over eight years. Her commitment

to KQED and public media, along with her background as a development officer at Stanford and the University of Denver has helped KQED's Major Gift Committee reach record breaking revenue goals. Using her master's degree in education, she has been an ambassador for KQED Education, spreading the word throughout the Bay Area. Thank you, Connie, for all that you do for KQED!



HONOREE
Red Tab Foundation

SPONSOR
Levi Strauss Foundation

Founded in 1981 by former marketing executive, Jerry O'Shea, the Red Tab Foundation believes that no Levi Strauss & Co. employee or retiree should be without a financial safety net. Every day they provide hope to coworkers who suffer through unexpected emergencies. Without them, every year almost 1,000 individuals would be at risk of not meeting the basic necessities of life.



HONOREE
Randall E. Reynoso

SPONSOR
NatureBridge

Randall Reynoso's 32 years of banking experience began at Westamerica Bank. Mr. Reynoso

later served as president and chief operating officer of Placer Sierra Bancshares and Placer Sierra Bank, where he helped to take the bank public. He is currently responsible for Wells Fargo's San Francisco Bay Area business banking and its statewide commercial real estate lending. He serves on several distinguished boards including the San Francisco Opera Board, and as vice-chair of the NatureBridge Golden Gate Board.



HONOREE
Rick Segal

SPONSOR
Macy's

Rick Segal has worked in the Union Square Men's Store for over 39 years! During that time he has always been a

driving force of the first floor furnishings team. He is very passionate about the customer experience and wants to exceed every goal he's given. During the past few years he has achieved amazing results in every "Give Back" campaign that Macy's has launched. This has driven him to be the number one sales associate in the store, the district, and the region in every campaign.

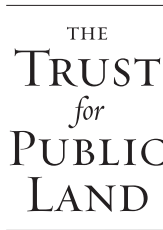


HONOREE
Esta Soler

SPONSOR
Theresa Nelson & Associates

Esta Soler founded Futures Without Violence over 30 years ago, transforming it

into one of the world's leading violence prevention organizations. She has set the pace for innovative educational programs, public education campaigns, policy development, and leadership training designed to prevent and end violence against women and children worldwide. Soler was a driving force behind passage of the first federal *Violence Against Women Act of 1994*, reauthorized in 2013.



HONOREE
The Trust for Public Land California Advisory Board

SPONSOR
The Trust for Public Land



The Trust for Public Land California Advisory Board is a voluntary board made up of knowledgeable

and committed leaders who serve as ambassadors. These volunteers provide positioning, access and visibility, as well as assist staff in strategic planning and fundraising. These dedicated volunteers believe in and support the idea that conserving land for people assures livable communities by providing a better quality of life, a healthy environment, and economic development for generations to come.



HONOREE
**Robert M.
Tomasello**

SPONSOR
**CPMC
Foundation**

Bob Tomasello started his own investment firm with an associate from

Bank of America in 1976. He has served on a number of boards over the last 20 years, including the Guardsmen, Fellowship Academy, and Regents of St. Ignatius Prep. He was a founder and president of the Winged "O" Foundation of the Olympic Club. He became involved in health care in 1996 and was chairman of the CPMC Foundation Board from 2000-2003, and chairman of the Operating Board of the medical center from 2005-2007. He currently serves as chairman of the board of the West Bay Region of Sutter Health.



HONOREE
**Dr. Virginia
Goss Tusher**

SPONSOR
**California
Academy
of Sciences**

Dr. Virginia Goss Tusher is a trustee of the California

Academy of Sciences, and serves on the Education and Digital Strategies Committee. She also chairs the Academy's Friends Steering Committee. She serves on the site council of her local elementary school, and regularly volunteers with science instruction at her local public schools. She also has led a community Giving Circle for nine years, and served on the special gifts committee at Princeton University.



HONOREE
Mark Buell

SPONSOR
**Golden Gate
National Parks
Conservancy**

A native San Franciscan, Mark Buell has enjoyed a long career

in both public and private real estate development. However, we honor Mark today for his extraordinary chairmanship and unwavering support of the Golden Gate National Parks Conservancy. His extensive community engagement also includes serving on the boards of Bolinas Museum and the Chez Panisse Foundation as well as president of the San Francisco Recreation and Park Commission and chairman of the America's Cup Organizing Committee.



Sustainable Conservation congratulates
2013 Outstanding Foundation or
Community Grantmaker winner

S.D. BECHTEL, JR. FOUNDATION

on their outstanding track record
of philanthropy that greatly benefits
California's environment and people.



Sustainable Conservation

Congratulations to **Robert D. Haas** and all honorees. Thank you, Bob,
for encouraging us to **take risks** and reminding us that
philanthropy is most meaningful when we **live our values**.



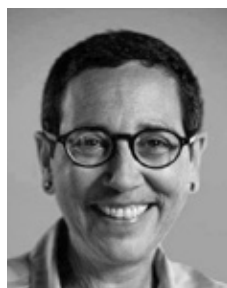
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In Tribute



We remember the donors, volunteers, nonprofit and foundation staff who passed away between September 1, 2012 and September 1, 2013. The following individuals represent the many who contributed to the Bay Area philanthropic community. These individuals truly did change the world with a giving heart.



Barbara Brenner
(1951 – 2013)

Barbara Brenner attended her first civil rights march at age 10. Her lifelong support of the ACLU began as an intern while earning a

law degree at Boalt. She later served on the affiliate and national boards and volunteered as a cooperating attorney on civil liberties cases. When diagnosed with breast cancer, Ms. Brenner joined the board of Breast Cancer Action, then became its executive director. She received the Smith College Medal and the ACLU's Lola Hanzel Courageous Advocacy Award and Jefferson Award for Public Service. Ms. Brenner might value most this characterization: "Social justice activist. Corporate ass-kicker. Civil rights advocate. Profound changer of lives. Visionary."



A.W. "Tom" Clausen
(1923 – 2013)

Tom Clausen rose from a job counting cash at a bank branch to become president and CEO of BankAmerica and to being

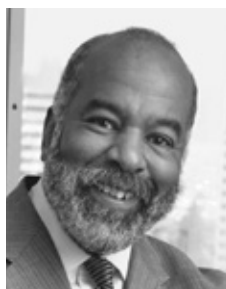
appointed president of the World Bank. Mr. Clausen served on the boards of the Asia Foundation, Haas Business School, International Center for Economic Growth, UCSF Foundation, World Affairs Council of Northern California, and Carthage College in Wisconsin. His charitable legacy continues in The Clausen Center for World Business at Carthage College, the A.W. and Mary Margaret Clausen Chair at UCSF's Memory and Aging Center, The Diabetes Center at UCSF, and Educational and Support Scholarships at Northern Light School in Oakland.



Helen "Peggy" Cahill
(1916 – 2013)

Peggy Cahill was a great-granddaughter of Captain Charles Weber, who founded the City

of Stockton. Mrs. Cahill was the first female trustee of the Graduate Theological Union. She served on the board of the Fort Point Museum and committees of the Bancroft Library's Council of the Friends and the Fulbright Scholarships. Mrs. Cahill was instrumental in endowing chairs and fellowships to study Parkinson's Disease at the UCSF Center for Neurosciences and at Stanford Medical School. She actively supported the San Joaquin Historical Society, Marin Agricultural Land Trust, Marin Community Clinics, Dominican University, San Domenico School, the Sierra Club, and St. Dominic's Church.



David Glover
(1952 – 2013)

David Glover was recognized for his vision, leadership, and execution skills as the executive director of OCCUR, an Oakland organization dedicated to improving the

lives of low-income residents. The Eastmont Technology Center and the "A Model Built on Faith" program were projects he led. A founding board member of the Greenlining Institute, he served on the boards of the Oakland Advisors, Stewardship Council, Oakland Partnership, and Berkeley Law Foundation. Mr. Glover received awards from the National Association of Black Planners, the National Council of Negro Women, the Bay Area Black United Fund, and an Outstanding Citizen Resolution from the City of Oakland.



**Diana
Dollar
Hicking-
botham
Knowles
(1917 – 2013)**

Diana Dollar Knowles, a granddaughter of

shipping line founder Captain Robert Dollar, was president of The Robert Dollar Company. Mrs. Knowles supported and served on the boards of the San Francisco Opera, San Francisco Ballet, and Fine Arts Museums of San Francisco. She supported The League to Save Lake Tahoe. Mrs. Knowles received Grace Cathedral's "Spirit of the City" award for her service as a trustee and active support. Bishop William Swing said, "Over a lifetime of effort, you've given joy to the citizens of this city by giving them beauty for the eye and the ear which lifts the human heart."



**Jeannik
Méquet
Littlefield
(1920 – 2013)**

Jeannik Littlefield devoted herself to arts, cultural and educational organizations. She served on

the San Francisco Opera's board and sponsored operas. Her pledge of \$35 million to the Opera was record-setting. She supported the San Francisco Symphony and San Francisco Ballet, including the world and US premieres of several productions. For the Fine Arts Museums, Mrs. Littlefield sponsored the exhibition of women Impressionists and the exhibitions of masterpieces from the Musée d'Orsay. Her generosity to educational institutions derived from her experience arriving in the United States in 1939 as a foreign exchange student. She supported the French-American International School, Wells College, and Mills College.



**Lotfi
Mansouri
(1929 – 2013)**

Lotfi Mansouri served as San Francisco Opera's fourth general director from 1988 until 2001. One of the world's leading

opera stage directors, Mr. Mansouri may best be known for changing how opera audiences experienced the art form by introducing super-titles. He directed productions at leading opera houses throughout Europe, Canada and the United States. At the San Francisco Opera, he led the company after the 1989 earthquake with performances at the Masonic Auditorium. Mr. Mansouri managed the difficult transition through the renovation of the Opera House in 1996-97, presenting innovative productions in the Bill Graham Civic Auditorium, the Golden Gate Theatre, and the Orpheum Theatre.



**Alice
Nashashibi
(1928 – 2013)**

Alice Nashashibi, a leader of the Arab-American community in San Francisco, championed Palestinian rights

and Arab culture and worked to improve understanding of the Arab world. The daughter of Lebanese immigrants, she began her career as a teacher in New York and overseas. After marriage, she helped lead organizations when she lived in Costa Rica and Brazil. Ms. Nashashibi was active in the American Anti-Discrimination Committee, National Association of Arab Americans, US-Omen, and the Arab Film Festival. She founded the Diablo International Resource Center and was president of the Arab Cultural and Community Center, whose cultural festival and scholarship banquet she organized each year.



Walter S. Newman
(1921 – 2013)

Walter Newman devoted his life to championing a variety of civic and cultural causes in San Francisco.

After marrying

Ellen Magnin, he joined his father-in-law, Cyril Magnin, at Joseph Magnin. He was founding board chair of the National Brain Tumor Foundation and served as president of the San Francisco Planning Commission, San Francisco Redevelopment Agency, Presidio Heights Association of Neighbors, Temple Emanu-El, and the Villa Taverna. He was a founding trustee of University High and actively served on the boards of the Town School, San Francisco General Hospital Foundation, NCIRE, and the Veterans Center at San Francisco City College, among other organizations.



Fred Small
(1930 – 2013)

Pastor Fred Small, a member of the Marin City community for 60 years, was senior pastor of Peoples Inter-Cities Fellowship, formerly the Marin

City Church of God. He joined the church as assistant pastor in 1960. His book, *Destiny by Design*, A Tri-dimensional Biographical Commentary, illustrates what can happen in a person's life when God is allowed to have control. Rev. Small established Bridge the Gap College Prep, a nonprofit that has improved the academic performance of more than 300 students. He also was Marin City's first mail carrier. Voted Marin County Senior Citizen of the Year, Rev. Small was called "the community's pastor."



Barbara Marsh Oliver
(1927 – 2013)

Barbara Oliver worked in Bay Area theater as an actor and a director from 1969 until her death in 2013. She co-founded Aurora

Theatre Company in 1992 and served as artistic director until 2004. Ms. Oliver built Aurora as a nurturing environment for artists to produce plays that place a high value on language and ideas. With passion, talent and generosity of spirit, she led Aurora to produce works of outstanding craft, deep intelligence, and compassion. Ms. Oliver acted at Berkeley Repertory Theatre, A.C.T., Berkeley Stage, and the One-Act Theatre Company, and directed for PlayGround, where she was a member of the board of directors.



Janith Steinhardt
(1925 – 2012)

Janith Steinhardt treasured the natural beauty and bounty of California's outdoors, especially the ocean and

San Francisco Bay. She was an active volunteer with the Audubon Society and other conservation, peace, and social justice organizations. She was honored for her pivotal role in helping to create the Richardson Bay Audubon Sanctuary in the 1950s, launching a conservation movement in that area. She and her late husband, Dr. David Steinhardt, stood in front of heavy equipment that was about to start dredging, halting a proposed residential development that would have filled the Bay. In the process, they rescued the Lyford mansion from the wrecking ball.



**Lawrence
Stupski
(1945 – 2013)**

Larry Stupski was a senior executive of the Charles Schwab Corp. and was a part-owner of the San Francisco Giants. Mr.

Stupski and his wife, Joyce, established the Stupski Foundation, dedicated to improving education across the country. He contributed his intelligence and energy along with funds to improve public school education, particularly for children at risk. Mr. Stupski was a lifetime board member of Teach for America. Diagnosed with prostate cancer in 2003, he served on the board of the Prostate Cancer Foundation. Mr. Stupski served on the boards of the Glide Foundation and the San Francisco Chamber of Commerce, among other organizations.



**William
Wilson III
(1936 – 2013)**

A native Californian, Stanford University graduate, and avid outdoorsman, Bill Wilson's commitment to broad

community causes were the most impactful in terms of reach, although education, medical research, and conservation causes were among his highest philanthropic priorities. As a trustee of the California Academy of Sciences, he was instrumental in raising funds for the rebuilding of the Academy. Mr. Wilson served on the Construction Oversight Committee for the San Francisco Museum of Modern Art's building expansion. In 2007, he was appointed by President George W. Bush to the board of directors of the Presidio Trust, which oversees the management of the former military post.



**Rebecca
Tarbotton
(1973 – 2013)**

As executive director of the Rainforest Action Network (RAN), Rebecca Tarbotton was renowned for her bold vision. She

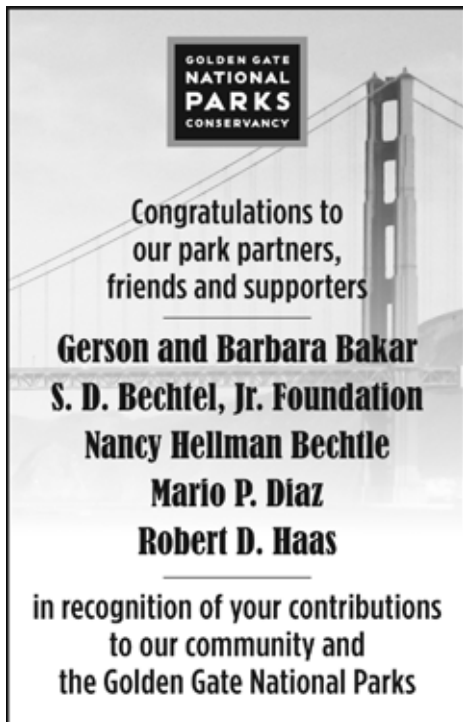
created campaigns that protected both the rainforest and the rights of its human inhabitants. She joined RAN in 2007 as director of their global finance campaign and was promoted to executive director in 2010. Ms. Tarbotton had a gift for showing corporate interests how they could benefit from improving their environmental policies. She engineered "the most significant agreement in the history of the organization: a landmark policy by entertainment giant, Disney, that (will) transform everything about the way the company purchases and uses paper."

The AFP-Golden Gate
Chapter Board Congratulates
Our Member and
Distinguished Colleague

Kay Sprinkel Grace

Recipient of the
Henry A. Rosso Medal
for
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in Ethic Fundraising**

November 6, 2013
Indiana University, Lily Family
School of Philanthropy



The University of California, Berkeley
congratulates

Gerson and Barbara Bakar
Nancy Hellman Bechtle
Robert D. Haas

and

S. D. Bechtel, Jr. Foundation

and thanks them for their longstanding dedication to Berkeley and their visionary generosity throughout the Bay Area and beyond.



The San Francisco Museum of Modern Art salutes all National Philanthropy Day honorees for their inspiring commitment to the Bay Area.

SEMOMA
on the go

The Nature Conservancy Celebrates and Congratulates the 2013 Award Winners!

Outstanding Foundation or Community Grantmaker

S.D. Bechtel, Jr. Foundation

Outstanding Philanthropist

Robert Haas

Outstanding Fundraising Volunteer

Nancy Hellman Bechtle

Outstanding Corporate Grantmaker

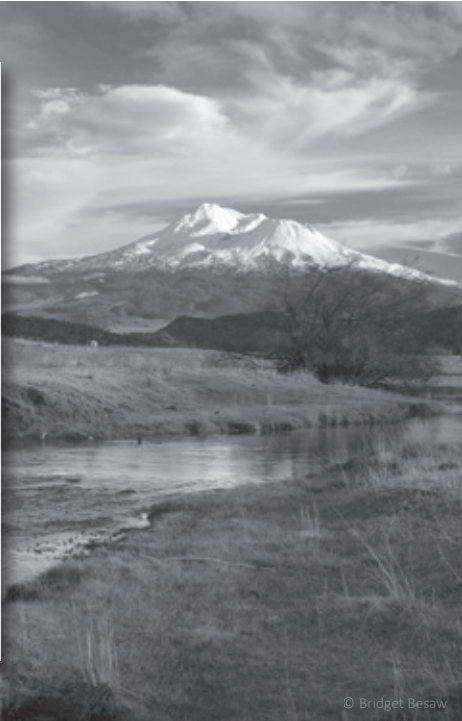
Macy's



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the 2013 Outstanding
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for her many contributions
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About the Association of Fundraising Professionals

The 30,000 members of AFP are respected throughout the world for advancing ethical and effective fundraising. The Golden Gate Chapter, one of the largest in the U.S., works to strengthen the Bay Area social sector by providing professional development to those charged with raising the resources that move missions into action. AFP Golden Gate is deeply grateful for the generous support from foundations, corporations and individuals that make its educational programs and contributions to the field possible.

Not yet a member?

Join AFP by **November 30** and you'll receive **\$50 off the cost** of a new professional or associate membership. Sign up at www.afpnet.org and use the discount code **2013NPD**. Questions? Call the AFP Membership Department at (800) 666-3863.

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